

Security questionnaires: the true impact of automation

Security reviews are a massive burden on overstretched teams

Volume

Almost every vendor relationship requires a security review—and questionnaires can be lengthy.

SIG Core

855

questions

CAIQ v4.0

261

questions

SIG Lite

126

questions

CAIQ Lite

124

questions

Manual processes

Most communication and documentation happen via spreadsheets and emails.

32%

of leaders say demonstrating trust is **limited by manual processes**

Back and forth

After an initial pass, many questionnaires require time-intensive follow-ups.

Automation can free up valuable time and resources

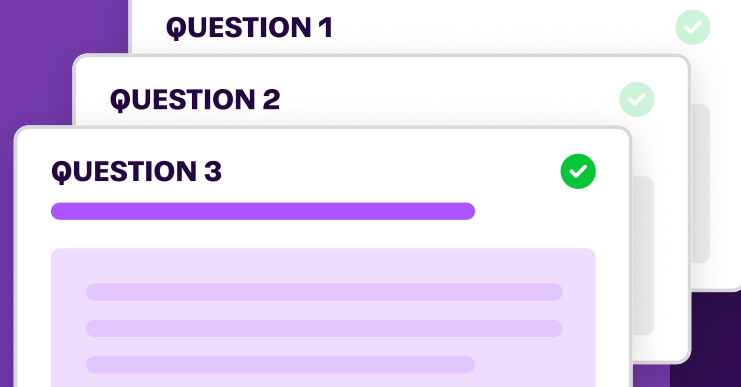
Using automation, industry-leading companies complete security questionnaires up to

5x faster

SmartRecruiters

zoominfo

INTERCOM



At **SmartRecruiters**, that equals:

20 hours

saved per week

=

1,040 hours

saved per year

Time savings drive real business results:



Security teams

Focus on high value work. Spend less time answering questionnaires.



Sales teams

Shorten deal cycles. No more waiting on a response from security leads.



Subject matter experts

Avoid redundant tasks. Provide the information once and never again.

How can automation help with security questionnaires?

Step 1

Form a real-time knowledge base of existing resources.

With automation, information is instantly updated as policies change and new information becomes available. Your knowledge base includes:

- Privacy policies
- Compliance audits and reports
- Answers to previous questionnaires

Step 2

Use AI to scan your knowledge base and instantly surface questionnaire answers.

73%

of questions across security questionnaires can be answered using your existing documentation.

95%

of AI-generated answers are accepted as-is—no human refinement necessary.

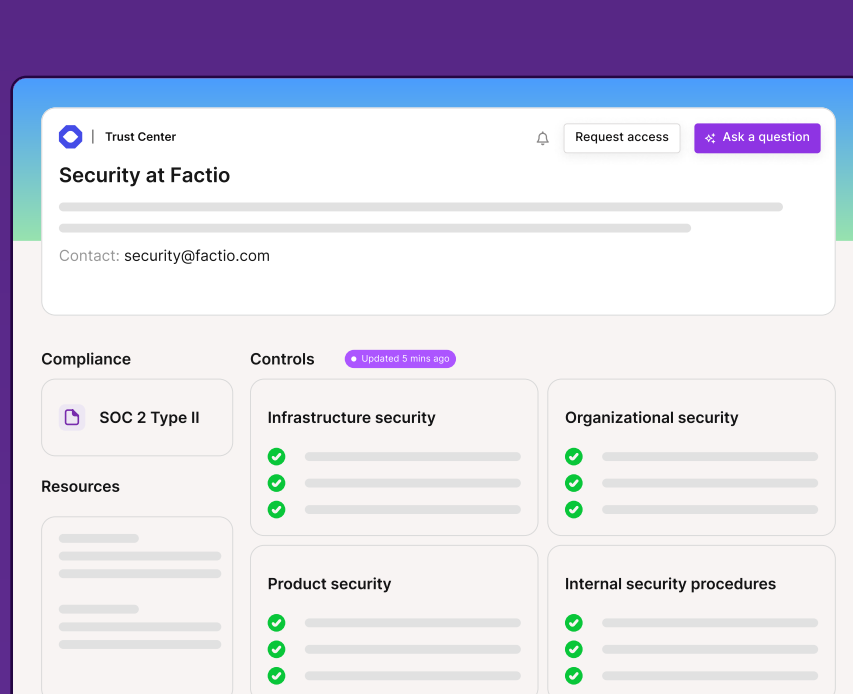
Step 3

Review, approve, and submit suggested responses.

Human SMEs always get a last check before sending—but technology does the heavy lifting, so you don't have to.

Reduce the number of security questionnaires with a Trust Center

Want to take things one step further? There's a better way to manage the security review process—with always-on, up-to-date security information organized and published within a Trust Center.



With a Trust Center, you can deflect

87% of inbound security reviews



Promote self-service with security information at the ready.



Automate access reviews and share information immediately.

93%

of access approvals are automated with Trust Centers.



Leverage AI-powered chatbots to **answer inbound questions** from your customers.



Automatically collect and capture NDAs in one place—no more emailing documents back and forth.

86%

of NDA collection is automated with Trust Centers.

The benefits of a Trust Center

- Streamline security bottlenecks
- Promote low or no-touch security reviews
- Create a centralized source of truth
- Quantify the impact of your security program

Data within this infographic is based on self-reported customer data from Vanta, Vanta's State of Trust report, and industry news sources.

About Vanta

Vanta is the leading trust management platform that helps simplify and centralize security for organizations of all sizes. Thousands of customers rely on Vanta to build, maintain, and demonstrate trust—all in a way that's real-time and transparent. Founded in 2018, Vanta has customers in 58 countries with offices in Dublin, London, New York, San Francisco, and Sydney.

Ready to automate security questionnaires? **Take a product tour** to learn how Vanta's Questionnaire Automation tool can help. Or, learn more about **Vanta-powered Trust Centers**.